



28 June 2017

Changes to excess seasonal milk intake

Dear Suppliers

As you may be aware, Murray Goulburn (MG) has historically accepted excess seasonal milk volumes from other processors, during the seasonal milk production peak between October and December each year.

MG has recently taken steps to optimize its manufacturing footprint in response to milk intake via the closure of three processing sites. As a result, we have today taken the precaution of notifying all Victorian milk processing companies that at this stage MG does not intend to process any future surplus seasonal milk.

As this is a role we have played in the past, we consider notifying processors of this change in advance of the season is appropriate in order to inform their manufacturing planning.

MG retains adequate capacity to process the seasonal milk intake of its existing suppliers. We also remain fully committed to receiving and processing our suppliers' milk throughout the season and can extend this offer to eligible new or returning suppliers.

Kind regards,

Cameron Smith
Supplier Relations Director