

## *Facts at a Glance 2008/09*

- Established in 1950
- 2,500 supplier - shareholders
- Australia's largest manufacturer of dairy products
- Milk intake 3.26 billion litres - 35% of Australian milk production
- \$2.4 billion turnover
- International business accounts for approximately 7% of world dairy trade
- Exporting to over 100 countries
- Murray Goulburn is the largest container user in the Port of Melbourne exporting approximately 370,000mt or 23,000 containers for the financial year.
- Nine manufacturing sites located throughout Victoria and Tasmania
- 2,200 employees

### *Key Financial Data*

<b>AUD \$ Millions</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>	<b>2005</b>
Total Sales Revenue	2,406	2,635	2,173	2,027	1,867
Export Sales Revenue	1,197	1,437	1,206	1,228	1,118
Operating Profit (Before Tax)	(25)	101	26	20	60
Total Shareholders' Equity	727	759	657	615	575
Issued Capital	230	214	207	195	178
Reserves and Retained Profits	403	445	353	328	317
Total Assets	1,578	1,790	1,483	1,586	1,405

<i>Milk Intake (Million Litres)</i>	3,261	3,335	3,599	3,548	3,506
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### *Production of Major Products (Tonnes)*

<b>Product</b>					
Butter/AMF (C.B.E)	88,000	77,000	84,000	98,000	94,300
Cheese	103,000	120,000	124,000	125,000	130,000
Milk Powders	270,000	250,000	260,000	280,000	286,000
U.H.T Products	218,000	170,000	130,000	100,000	105,000

### *Murray Goulburn Co-operative Company Limited*